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## Medicaid Long-Term Services Reforms in the Deficit Reduction Act

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#### **EXECUTIVE SUMMARY**

The Deficit Reduction Act of 2005 (DRA) was signed by the President in February 2006. Long-term services and supports, sometimes called long-term care, provide assistance with everyday activities, such as assistance with dressing, bathing, using the bathroom, preparing meals, taking medication, managing a home, and managing money. The DRA makes several major changes to long-term services policies in Medicaid. Key changes include:

- Asset Transfers: Requires states to lengthen the look-back period for asset transfers to establish Medicaid's eligibility for nursing home coverage from 3 to 5 years and changes the start of the penalty from the date of the transfer to the date of Medicaid eligibility; requires annuities to be disclosed and states to be named a beneficiary for cost of Medicaid assistance; requires state to use the income first rule; and excludes coverage for individuals with home equity in excess of \$500,000 (or up to \$750,000 at state option), with an exception when a spouse or child with a disability is residing in the home.
- Long-Term Care Partnership Programs: Lifts the moratorium on states
  expanding new partnership programs to increase the role of private long-term
  care insurance in financing long-term services; requires programs to adopt
  National Association of Insurance Commissioners (NAIC) model regulations; and
  requires the Secretary to develop standards for making policies portable across
  states.
- Family Opportunity Act: Creates a new option for states to extend Medicaid "buy-in" coverage to children with disabilities with family income up to 300% of poverty; coverage is phased in starting in 2007 for children up to age 6 and rising to age 19 by 2009; states are permitted to charge income-related premiums, and parents must participate in employer-sponsored insurance if the employer covers at least 50% of the premium.

<sup>\*</sup>The President signed the bill, the Deficit Reduction Act of 2005 (S. 1932), on February 8, 2006, and it has since been designated Public Law 109-171. Subsequently, it was learned that both the Senate and the House of Representatives did not pass the bill in identical form. While the White House and Congressional leadership have stated that they believe this is a minor technical issue and that the bill is a law, others have asserted that, based on the Bicameralism Clause of the U.S. Constitution, the Deficit Reduction Act was not lawfully enacted. The Congressional Budget Office has estimated that differences in the bill affect \$2 billion of federal spending. Resolution of this issue may require the involvement of the federal courts. For purposes of this analysis, the author has reviewed the signed bill as though it is a federal law.

- Money Follows the Person Demonstration: Authorizes the Secretary to grant competitive awards to states to increase the use of community versus institutional services; provides for an enhanced federal medical assistance percentage (FMAP) for 12 months for each person transitioned from an institution to the community during the demonstration period; eligible participants must have resided in an institution for a period from 6 months to 2 years, as determined by the state; and states must continue to provide community services after the demonstration period for as long as the individual remains on Medicaid and in need of community services.
- State Option to Provide HCBS Services: Creates a new state option for states to provide all HCBS waiver services without needing to get a waiver to seniors and people with disabilities up to 150% of poverty; there is no requirement that eligible beneficiaries require an institutional level of care; requires states to establish more stringent eligibility criteria for institutional services; and permits states to cap enrollment, maintain waiting lists, and offer the option without providing services statewide.
- Cash and Counseling Option: Permits states to allow for self-direction of
  personal assistance services without needing to get a waiver; includes consumer
  protections consistent with the cash and counseling demonstration; prohibits
  individuals from participating in self-direction under the option if they live in a
  home or property owned or controlled by a services provider; and does not
  require comparability or statewideness.

## **Policy Implications**

Through the DRA, the Congress has made significant changes to the rules that states must follow in extending eligibility for Medicaid, it has altered the role of Medicaid vis à vis private long-term care insurance, and it has created new incentives and opportunities for states to re-focus their Medicaid long-term services delivery systems away from nursing homes and toward a greater community orientation. In all of these areas, the policy changes represent an effort to ensure that the federal and state financing obligation is either limited—or at least, directed to the most cost-effective and desirable services for seniors and people with disabilities. The ultimate impact of these changes remains to be determined by how states and other stakeholders respond. Although the changes are considerable, they reflect somewhat piecemeal reforms aimed at promoting community-based care and limiting access to institutional care.

In many cases, these changes reflect a long-sought policy direction by beneficiaries. Other changes reflect an effort to limit the public role in financing long-term services for low-income Americans. As beneficiaries, states, and providers continue to advance their own policy agendas, the DRA is an indication of emerging federal policy in this area.

### INTRODUCTION

The Deficit Reduction Act of 2005 (DRA) was signed by the President in February 2006.<sup>†</sup> The Congressional Budget Office (CBO) estimates that the Medicaid provisions of the DRA will reduce federal spending by \$6.9 billion over the next five years, with new spending for the State Children's Health Insurance Program (SCHIP) and Hurricane Katrina health care relief leading to a net Medicaid spending reduction of \$4.7 billion.<sup>1</sup> The Medicaid provisions of the DRA make significant changes in a number of areas, including prescription drug payment policies, premium and cost-sharing rules, flexibility in offering alternative benefits packages, long-term services reforms, and citizenship documentation requirements.

Long-term services and supports, sometimes called long-term care, provide assistance with everyday activities, such as assistance with dressing, bathing, using the bathroom, preparing meals, taking medication, managing a home, and managing money. Providing such assistance to maximize independence was an original purpose of Medicaid, but the emphasis on providing services that permit individuals to live in their own homes represents a focus that was not present when Medicaid was established forty years ago.

The DRA makes many extensive changes to long-term services policies in Medicaid. (Figure 1). This issue brief summarizes major areas of reform. It does not cover every detail, but instead seeks to highlight key issues of interest to policy makers. In some cases, such as changes in asset transfer rules, the effect of the DRA could be reduced eligibility for Medicaid. In others, including the State Long-Term Care Partnership Program and the Family Opportunity Act, the DRA might lead to more individuals qualifying for Medicaid—and receiving access to Medicaid long-term services and supports. Other provisions of the DRA give states expanded flexibility in delivering long-term services and may lead to expanded access to community-based long-term services.

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Figure 1

## Deficit Reduction Act: Major Areas of Long-Term Services Reform

- Asset Transfers: New prohibitions before qualifying for Medicaid
- Long-Term Care Partnership Program: New opportunities for states
- Family Opportunity Act: New state option to permit families of children with disabilities to purchase Medicaid
- Money Follows the Person Demonstration: Competitive grant program to transition people from institutions to the community
- Home- and Community-Based (HCBS) Services: New Option to provide HCBS services without a waiver
- Cash and Counseling: New option to permit consumer
  direction without a waiver

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## **Asset Transfers**<sup>2</sup>

The asset transfer changes in the DRA are some of the most controversial (Figure 2). They were supported by states, but opposed by beneficiary advocates, as well as the National Association of Elder Law Attorneys, the professional association for attorneys who advise individuals and families on issues related to financial eligibility for Medicaid long-term services. These provisions are effective on the date of enactment, and do not apply to asset transfers made before enactment of the DRA.

Figure 2

## Key Asset Transfer Provisions in the Deficit Reduction Act

- Penalty Period Changes: Requires states to lengthen the look-back period from 3 to 5 years and changes start of penalty from date of transfer to date of Medicaid eligibility
- Hardship Waiver: Exception from penalty in cases when health or life endangered; potentially significant barriers to use
- Treatment of Annuities: Requires annuities to be disclosed and state named as a remainder beneficiary
- Mandatory "Income-First" Rule: Requires states to consider all income of institutionalized spouses to meet the minimum monthly maintenance needs allowance for community spouses
- Excluded Coverage for Substantial Home Equity: Persons become ineligible with home equity in excess of \$500,000-750,000, as set by state

  \*\*Excluded Coverage for Substantial Home Equity: Persons become ineligible with home equity in excess of \$500,000-Medicald and the Uninsured

When an individual transfers an asset at less than fair market value (such as by giving cash gifts to children or other family members, or transferring ownership of one's home), they become subject to a penalty that delays the date upon which they qualify for

Medicaid. The DRA makes two substantive changes in how the penalty is assessed. First, states were previously required to have a three-year look-back period for prohibited transfers and the DRA changes this to five years. Second, the start of the penalty is changed from the date that an asset transfer is made to the date that an individual otherwise would have become eligible for Medicaid. The DRA also requires states to eliminate rounding down when determining the penalty period and it allows them to view many transfers in different months as one, large transfer, on which to base their calculations. The DRA establishes a hardship waiver that permits states to make an exception to the penalty in cases where it would threaten the health or life of the individual or when the application of the penalty would deprive the individual of food, clothing, shelter and other necessities of life.

Annuities are financial instruments where a sum of money is transferred to the control of a financial institution (often at retirement) that agrees to pay out a predetermined amount of money on a regular (*i.e. monthly*) basis for the life of the owner of the annuity or for a pre-determined period, such as five to ten years. Prior to the DRA, annuities were treated as exempt assets, and not subject to a penalty. The DRA changes the treatment of annuities so that they are treated as prohibited asset transfers subject to a penalty, unless Medicaid applicants disclose the existence of annuities and name the state as the primary beneficiary of the remainder (at the death of the annuitant) for at least the value of Medicaid assistance provided. The DRA also requires individuals who paid an entrance fee to a continuing care retirement community or a life care community to spend their entrance fee on their care before qualifying for Medicaid.

The DRA requires states to use the "income-first" rule when determining the monthly income maintenance needs allowance for the community spouse. More than half of the states already used this rule in which states must consider all income available to an institutional spouse when calculating the income of the community spouse. This change may have the effect of lowering the amount of income that can be retained by the community spouse. The DRA also requires states to make individuals with substantial home equity ineligible for Medicaid nursing home services or other long-term services. The home equity cutoff is \$500,000, but states are permitted to raise this to \$750,000. There is an exception to this policy if there is a spouse or child with a disability residing in the home.

**Policy Implications:** As Medicaid costs grow, there is a growing interest by many policy makers, including some Members of Congress, in restricting Medicaid eligibility to the "truly needy". Tightening the eligibility standards for persons who transfer assets is a key issue for many because they believe that existing standards permit upper income individuals who have the resources to pay for their own long-term services to qualify for Medicaid. Some contend that individuals may not plan properly for their future needs because they know that Medicaid is available as a safety net. The research literature has not substantiated many of the claims made about upper-income people divesting large amounts of assets to qualify for Medicaid.<sup>3</sup>

Some of the asset transfer policy changes are areas where broad consensus exists. This includes the provision that allows states to view many transfers in different months as one, large transfer. Other policies, however, have been supported by some states, but have been strongly resisted by beneficiary advocates. In particular, the change in the start of the penalty period is viewed by some as a measure that could unfairly penalize individuals who spend their own funds for a variety of socially beneficial reasons (whether it is assisting grandchildren with college expenses, tithing, or making charitable contributions). Even transfers made several years before an individual needs long-term services and not done for the purpose of qualifying for Medicaid can now subject individuals to a penalty.

Critics of these changes maintain that the hardship waivers will not provide meaningful protection to individuals because the evaluation of hardship is subjective and existing hardship waivers are almost never used. Another significant area of concern relates to the requirement that states use the income-first rule. This policy could lead to greater financial insecurity for some couples, but could also increase Medicaid costs if it leads both spouses to end up as Medicaid nursing home residents.

The DRA also makes a fundamental change in the treatment of a beneficiary's home. Prior to the DRA, Medicaid disregarded the full value of any primary residence. The DRA makes persons with substantial home equity ineligible for Medicaid long-term services, with an exception from this policy if there is a spouse or child with a disability residing in the home. Individuals become ineligible for Medicaid if they have home equity of more than \$500,000, and states can increase this home equity disregard up to \$750,000. This state flexibility appears to reflect a recognition that home valuations vary dramatically across the country. At the same time, this flexibility may not be sufficient to fully address differences in housing costs. In some parts of the country, \$500,000 purchases a sizeable luxury home, whereas in some communities, even \$750,000 may be insufficient to purchase even a very modest home. This policy runs counter to other efforts in the DRA to promote the provisioning of community services, as it make single individuals (with no spouse or child with a disability in the home) ineligible for community services. Further, it could make it more difficult to transition individuals out of nursing homes and other institutions if this requirement forces individuals to divest themselves of their community housing.

CBO estimates that the asset transfer policies will reduce Medicaid spending by \$2.4 billion over the 2006-2010 period and by \$6.3 billion over the 2006-2015 period. Savings result primarily from changes to the asset transfer penalty policies and by making individuals with substantial home equity ineligible for Medicaid long-term services.<sup>5</sup>

## **Long-Term Care Partnership Programs**<sup>6</sup>

For many years, a variety of policy makers have sought to increase the role of private long-term care insurance in financing long-term services in the United States. As part of

a broader policy debate over how to establish a dynamic insurance market with widespread participation, there has been a debate over the role of Medicaid as a disincentive for Americans to purchase long-term care insurance and as a tool for encouraging the purchasing of insurance. In early the 1990s, Congress established the Long-Term Care Partnership program. Four states (California, Connecticut, Indiana, and New York) established programs. In response to concerns that promoting private long-term care insurance was beyond the mission of the Medicaid program and that the insurance products offered were of limited value, Congress established a moratorium on the establishment of new programs in 1993. The DRA lifts the moratorium and permits all states to establish partnership programs (**Figure 3**).

Figure 3

## **Key Long-Term Care Partnership Provisions in the Deficit Reduction Act**

- Expanded Authority: Permits new partnership programs in every state
- NAIC Model Regulations: Eligible partnership programs must adopt model standards
- Portability of Partnership Policies: Requires Secretary to develop standards for uniform reciprocal recognition of partnership policies across states
- Clearinghouse for Long-Term Care Information:
   Appropriates \$3 million per year to educate and assist consumers about Medicaid and private long-term care insurance

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Partnership programs are insurance policies in which Medicaid disregards an amount of assets or resources when determining eligibility for Medicaid equal to the insurance benefit payable under the insurance policy. Incentives are built in to encourage individuals to purchase insurance at a young age—to expand the risk pool. Policies purchased before an individual turns 61 must provide for compound annual inflation protection. Policies first purchased by individuals between ages 61-76 must provide some level of inflation protection, and policies first purchased after age 76 may, but are not required to, provide some level of inflation protection. The DRA requires state partnership programs to comply with model guidelines established by the National Association of Insurance Commissioners (NAIC). It also requires the Secretary to consult with relevant stakeholders to develop standards for uniform reciprocal recognition among states with partnership programs. The DRA also instructs the Secretary to establish a clearinghouse for long-term care information.

**Policy Implications:** CBO estimates that the partnership programs will increase Medicaid spending by \$26 million over the 2006-2010 period and \$86 million over the 2006-2015 period.<sup>8</sup> In the past, concerns have been raised over the quality of insurance coverage that individuals can purchase under the partnership programs. Congress has taken steps to standardize and improve coverage provided under

partnership insurance policies by requiring states to ensure that policies follow NAIC model regulations. The DRA's requirement that partnership policies provide portability is seen as an important improvement, and may make this coverage more attractive in the future. Nonetheless, the DRA provisions may not address some of the major shortcomings of existing partnership programs: most seniors have very low-incomes, partnership policies are generally not affordable to low- and moderate income individuals; and partnership policies are not available to people with disabilities and others who already require long-term services and supports.<sup>9</sup>

## Family Opportunity Act<sup>10</sup>

The inclusion of the Family Opportunity Act (FOA) in the DRA was preceded by more than six years of concerted bipartisan efforts in both houses of Congress to enact these provisions. It creates a new state option to permit states to offer Medicaid buy-in coverage to children with disabilities in families with income below 300% of the federal poverty level (Figure 4). States are permitted to cover eligible children with family income above 300% of poverty, but with state-only funds. Coverage for the option is phased in over three years, starting in 2007. States are permitted to charge incomerelated premiums, but if they do so, they must apply them in a uniform manner on a sliding scale basis. Further, total premium and cost-sharing payments are limited to 5% of family income for children with family income below 200% of the poverty level and 7.5% of family income for children with family income between 200-300% of poverty. The DRA requires parents to purchase employer-sponsored family coverage, when offered, if the employer pays at least 50% of the premium cost. In such a case, any Medicaid premiums must be reduced by an amount that reasonably reflects the employer-sponsored insurance premium attributable to the child with a disability. States are also permitted to pay any portion of the employer-sponsored premium for family coverage.

Figure 4

## Key Family Opportunity Act Provisions in the Deficit Reduction Act

- New State Option: Creates a Medicaid "buy-in" program for children with disabilities with family income below 300% of poverty (Monthly income of \$4,150 for a family of three in 2006)
- Phased-In Coverage: In 2007, available to children under 6; in 2008, children under 12; and, in 2009, children under 19
- Sliding Scale Premiums: Under 200% of poverty, premiums and cost-sharing limited to 5% of family income; 200-300% of poverty, premiums and cost-sharing limited to 7.5% of family income
- Required Participation in Employer-Sponsored Coverage:
   Parents must participate in family group coverage if offered
   and employer pays at least 50% of the premium

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**Policy Implications:** The FOA option adds to the tools available to states to extend Medicaid coverage to children with disabilities in order to provide community-based long-term services. Since 1982, the TEFRA (or Katie Beckett) option has permitted states to waive the requirement to consider parental income when assessing eligibility for Medicaid for children with disabilities.<sup>11</sup> This option has been used by many states to provide community services to children with disabilities, but it is only available to children who require a hospital or nursing facility level of care, for whom home care is medically or otherwise appropriate, and when community-based services would not exceed the cost of appropriate institutional care. States have also used "less restrictive income and resource" rules (as permitted under Section 1902(r)(2) of the Social Security Act) when determining eligibility for Home- and Community-Based Services (HCBS) waiver programs (also called 1915(c) waivers) to provide community-based services to children with disabilities. But, these programs also require individuals to need an institutional level of care and they require that spending on community services is budget neutral—or cost no more than institutional services. A major advantage of the FOA is that it lets states extend Medicaid coverage to children who meet the Social Security standard for disability, but who do not need an institutional level of care and there is no budget neutrality requirement.

The CBO estimates that 115,000 children with disabilities will gain Medicaid coverage by 2015 as a result of these provisions. For 55,000 of these children, CBO estimates that Medicaid would supplement employer-sponsored health insurance coverage and another 5,000 of these children would otherwise be enrolled in the SCHIP program, but will gain access to Medicaid as a result of these provisions. It is estimated that these provisions will increase Medicaid spending by \$1.4 billion over the 2006-2010 period and \$6.4 billion over the 2006-2015 period. Further, CBO estimates that about two-thirds of the states will eventually provide Medicaid coverage under these provisions. <sup>12,13</sup>

## Money Follows the Person Demonstration<sup>14</sup>

The Money Follows the Person Demonstration was included in the DRA after being proposed by the President in his annual federal budget proposal for several years. This demonstration is a key part of the President's *New Freedom Initiative*, and was strongly backed by many advocates for people with disabilities. Various states, such as Texas, Utah and Vermont, have also enacted their own *Money Follows the Person* programs with similar goals, but without enhanced federal payments.<sup>15</sup>

The demonstration program authorizes the Secretary of Health and Human Services to award competitive grants to increase the use of home- and community-based rather than institutional long-term services; to eliminate barriers that prevent or restrict the flexible use of Medicaid funds to enable beneficiaries to receive services in the setting of their choice; and to assure continued access to community services to individuals who have transitioned out of an institution (**Figure 5**). The demonstration program creates an incentive for states to "rebalance" their long-term services programs by

providing for a grant program lasting at least two consecutive years. During a state's grant period, they will receive an enhanced match for home- and community-based services for each eligible individual that transitions from an institution to the community for a 12-month period, from the date of discharge from an inpatient facility. Eligible individuals must be residents of an institution and must meet a length of residency requirement that is set by the state, but that can range from six months to two years. Qualified institutions include hospitals, nursing homes, and intermediate care facilities for persons with mental retardation (ICF-MRs), and to the extent that Medicaid state plan services are available, to institutions for mental disease (IMDs).

## Key Money Follows the Person Provisions in the Deficit Reduction Act

- Competitive Demonstrations: Secretary awards grants to increase use of Medicaid community-based services over the use of institutional services
- Incentive for Community Services: Provides for enhanced FMAP for an individual's costs for 12 months from date of institutional discharge; after 12 months, state continues services at regular FMAP
- Enhanced Federal Payments (FMAP): Federal share of community long-term services is increased to 75-90%, depending on state
- Eligible Participants: Medicaid beneficiaries in institutions for residency period set by state (from 6 months to 2 years)
- Funding: \$1.8 billion appropriated over the 2007-2011 period

The enhanced federal medical assistance percentage (FMAP) is based on a state's existing FMAP, but will cover from 75-90% of total expenditure's for an individual's community-based long-term services. The formula for the enhanced FMAP is the state's existing FMAP plus one-half of the difference between 100% and the state's FMAP. For example, in a state with an FMAP of 60%, the enhanced FMAP is 80%:

Enhanced FMAP = Current FMAP + ½ [100-current FMAP]

Recipient states must maintain access to community services after the demonstration period for as long as participating beneficiaries need the services and remain eligible for Medicaid. States are permitted to provide for self-direction of services (by the individual or their authorized representative). Self-direction permits individuals who require personal assistance to actively direct the provision of services, and this includes recruiting, supervising, hiring and firing personal assistance providers. Under the model of self-direction contemplated under the DRA, individuals receive an individual budget for a set of services that are "cashed out". If a state elects to permit self-direction as part of their demonstration program, they must ensure that participation in self-direction is voluntary and that the state complies with basic consumer protection standards, such as conducting an assessment and person- or family-centered planning process. Further, there must be a written service plan developed with the individual (or their

authorized representative) that specifies the services which will be subject to self direction, the method and by whom services providers will be selected, managed, and dismissed, and the role of family members and other persons whose participation is sought by the individual. The budget process for services to be self directed must describe the method for calculating the dollar values of the budget and the process for making adjustments to the budget to reflect changes in individual assessments and service plans; and it must provide for a procedure for evaluating expenditures under such budgets. Participating states must implement a plan for assuring quality and to improve the quality of community services.

In awarding grants under the demonstration, the Secretary must seek an appropriate national balance in the numbers of eligible individuals within different target groups who are assisted to transition to the community under the demonstration. Priority must be given to state applications that propose to transition individuals from multiple target groups and that provide for an opportunity to self-direct services. A total of \$1.8 billion is appropriated for the demonstrations, with \$250 million available for grants in 2007, with this level of funding rising to \$450 million in 2011.

Policy Implications: In 2004, 64% of Medicaid long-term services spending—or \$57.6 billion—was for institutional services. 16 The goal of the Money Follows the Person demonstration is to help shift more of those funds to the provisioning of community services. Spending on the demonstrations, however, represents less than one-half of one-percent of long-term services spending. Nevertheless, the demonstration is part of a broader trend—supported across the political spectrum—to take concrete steps to mitigate the institutional bias in Medicaid which exists because there is an entitlement to institutional services, whereas community services remain optional for states. and often in short supply. Further, this type of initiative compliments other efforts, such as nursing home diversion programs (which seek to avoid placement in a nursing home in the first place) by seeking to demonstrate that it is possible to transition people out of institutions. Successfully transitioning people out of institutions is believed to be significantly more difficult than providing community services to individuals already living in the community. This is because most people who have been institutionalized have given up a home (or other community living arrangement) and Medicaid funds are generally not available for room and board and other expenses that must be incurred to establish a community residence. In this context, the Money Follows the Person demonstration provides an innovative incentive for states to reallocate long-term services funding to community options—and a temporary period of enhanced federal matching funding will free up state Medicaid funds that potentially could be re-applied to assisting individuals in paying for one-time transition expenses (such as rental security deposits).

Even though \$1.8 billion is appropriated for the initial five years of the demonstration, the CBO estimates that offsetting savings resulting from reduced institutional spending will lead to increased federal costs of only \$340 million, and \$2.0 billion over the 2007-2015 period. These estimates are based on the assumption that over a three-year period about 100,000 people will leave institutions and receive services through the

program. CBO estimates that even without the program, 25,000 of these individuals would leave institutions and receive community-based long-term services. Further, CBO projects that one-half of participants in the demonstration program will continue to receive Medicaid community-based services for at least a year after the twelve month demonstration period.<sup>18</sup>

## State Option to Provide HCBS Services 19

The DRA creates a new opportunity for states, starting in January 2007, to provide a comprehensive package of community-based services under their Medicaid state plans that previously could only be provided through the home- and community-based services (HCBS) waiver program. For many years, states have advocated for the ability to provide HCBS services without needing to go through the waiver process.

The DRA amends section 1915 of the Social Security Act to permit states to provide the full range of HCBS waiver services to seniors and people with disabilities with income up to 150% of the poverty level as state plan (*i.e. non-waiver*) services (**Figure 6**). Unlike the waiver program, there is no budget neutrality requirement, in which states must demonstrate to federal officials that the provision of community-based waiver services will not increase federal costs over costs that would be incurred if states only provided institutional services. Further, this option (*as with the personal care option*) expands the population of Medicaid beneficiaries eligible for community services by permitting states to use the option to serve persons who do not require an institutional level of care.

## Key HCBS State Option Provisions in the Deficit Reduction Act

- New State Option: Creates opportunity to provide full range of home- and community-based (HCBS) waiver services under a state plan to seniors and people with disabilities with income up to 150% of poverty, without needing to apply for a waiver
- No Institutional Level of Care Requirement: Permits states to provide services to Medicaid beneficiaries that do not need an institutional level of care
- More Stringent Criteria for Institutional Services: Requires states to establish needs-based criteria for institutional services more stringent than for community services
- Key Consumer Protections Not Applicable: Permits states to establish enrollment caps (new precedent for state plan services) and statewideness requirement does not apply

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The DRA sets a new precedent in Medicaid law by permitting states that take up this option to establish enrollment caps and maintain waiting lists, and provide services under this option only in certain parts of a state. Prior to the DRA, states were required to provide services under any option to all Medicaid beneficiaries for whom they were

medically necessary. Previously, states could establish enrollment caps and limit statewideness only after going through the waiver application process, which involves a federal review of the reasonableness of a state's proposal. Additionally, the DRA provides for "adjustment authority" which permits a state to adjust its eligibility criteria for community services under the option in the event that actual enrollment exceeds projected enrollment, as long as they ensure that individuals participating in the option are able to receive at least twelve months of community services (beginning on the date that they started receiving community services) and eligibility for institutional services is no more restrictive than it was before the state took up the option.

Prior to the DRA, functional eligibility criteria for community services was required to be at least as stringent as the eligibility criteria for institutional services. This option changes the incentives for states by not only permitting less restrictive eligibility criteria for community services, but by requiring it. The DRA requires states that take up this option to establish less stringent needs-based eligibility criteria for community services than for institutional services. For persons receiving institutional services or HCBS waiver services on the date that a state submits a state plan amendment to take up this option, the DRA protects their continued eligibility for institutional or waiver services even if they no longer meet new more stringent eligibility criteria until such time that they are discharged from the institution or waiver program or no longer qualify for Medicaid.

States are permitted to provide for self-direction of services (by the individual or their authorized representative), with similar requirements as under the Money Follows the Person demonstration.

**Policy Implications:** Key elements of this new state option were taken from Title II of the Improving Long-Term Care Choices Act of 2005 (S. 1602), legislation that was introduced in the Senate in July 2005 by Senators Grassley, Bayh, and Clinton. This legislation was strongly supported by advocates for people with disabilities. The state option that was established by the DRA, however, differs in significant ways from S. 1602. In particular, S. 1602 would not have permitted enrollment caps and waiting lists. While states supported this new option with enrollment caps, the disability community opposed it.<sup>21</sup>

Since the landmark *Olmstead* Supreme Court decision in 1999, there has been a belief that states must take greater steps to eliminate waiting lists in HCBS waiver programs. To the contrary, the size of waiting lists has actually grown since the *Olmstead* decision. In recent years, the size of Medicaid waiver waiting lists has grown from 156,000 in 2002 to 206,000 in 2004.<sup>22</sup> It is unclear what impact this new option will have on the size of state waiting lists, and whether states will use the option to expand access to community services, whether the ability to maintain waiting lists under this option will lead to more people on Medicaid waiting lists—or both.

Concerns also have been raised that the new capacity to cap enrollment may effectively weaken the security of existing optional coverage. For example, an estimated 722,000 Medicaid beneficiaries receive services under the personal care option (currently

offered in 30 states plus DC) and an unknown, but significant number of individuals receives services under the rehabilitation services option (currently offered in 46 states plus DC). These are two of the primary state plan options used by states to provide community services. When a state elects these options, individual Medicaid beneficiaries gain a right to receive these services if they need them. Now, states could shift the coverage of personal care or rehabilitation services from existing state plan options to the new HCBS option. Either immediately, or at some future date when a state faced a fiscal crisis, it could limit access to the service in a way that is not currently permitted under the personal care and rehabilitation services options.

Previously, Medicaid beneficiaries have successfully challenged in federal court the reasonableness of a state's eligibility rules for institutional services when changes were made solely to achieve a predetermined level of financial savings.<sup>24</sup> Some stakeholders have raised concerns that the requirement under this option for more stringent eligibility for institutional care will be used to justify equally arbitrary changes in the eligibility criteria for institutional services, instead of relaxing the criteria for community services. Indeed, the DRA appears to anticipate this outcome by providing some protections to individuals currently receiving services in institutions and waiver programs from being made ineligible under a new, more stringent eligibility standard.

Another uncertainty related to the option relates to the usefulness of the adjustment authority. Under S. 1602, states that sought to restrict eligibility for community services under the option could "grandfather" coverage for persons already receiving services under the option. This was envisioned as providing states with an alternative to waiting lists for managing the financial risk associated with extending community services in an environment where the level of need cannot be clearly determined. Since the HCBS option, as enacted, only permits services to continue until an individual has received twelve months of community services—instead of permitting states to continue covering people already receiving services indefinitely while limiting access to newcomers, it is unclear whether this authority will serve as a useful tool for states.

Notwithstanding all of these questions, the ultimate impact of this new option on expanding access to community services remains to be seen. The CBO projects that by 2015, states with about one quarter of Medicaid enrollment will use the option to provide community services to about 120,000 people. The option is projected to increase federal costs by \$766 million over the 2006-2010 period and \$2.6 billion over the 2006-2015 period. <sup>25,26</sup>

## Cash and Counseling Option<sup>27</sup>

In the 1990s, the Department of Health and Human Services, in partnership with the Robert Wood Johnson Foundation, established the Cash and Counseling Demonstration program, under the section 1115 waiver authority, to test the use of individual budgets in which specific services were "cashed out" and individuals were given the ability to purchase and manage personal assistance and other long-term services. Arkansas, Florida, and New Jersey conducted Cash and Counseling

demonstration programs. In 2002, attempting to build on the perceived success of the cash and counseling model, the Bush Administration launched the Independence Plus initiative to encourage all states to provide opportunities for self-direction. This program permits states to develop self-direction programs under the sections 1115 and 1915(c) waiver authorities.<sup>28</sup>

The DRA establishes a new state option to permit states to allow for self-direction of services, without needing to seek federal waiver approval (Figure 7). The new option permits states to use the "cash and counseling" model of providing participating beneficiaries with an individual budget to purchase an array of services that are part of a written plan of care. Under this option, states are permitted to pay for all or part of self-directed personal assistance services to persons who otherwise qualify for personal care services or HCBS waiver services. Safeguards must be included to protect the health and welfare of participants and to ensure financial accountability of funds provided through the option. Individuals are not eligible to participate in the self-direction program if they live in a "home or property that is owned, operated, or controlled by a provider of services, not related by blood or marriage".

Figure 7

## Key Cash and Counseling Provisions in the Deficit Reduction Act

- New State Option: Creates opportunity for states to provide for self-direction of services (using the Cash and Counseling individual budget model) without needing to request a waiver
- Consumer Protections: Secretary must assure that state proposals include basic consumer protections (similar to Cash and Counseling/Independence Plus)
- Discriminatory Provision: Self-directed services may not be provided under this subsection to individuals who reside in a home or property that is owned, operated, or controlled by a provider of services, not related by blood or marriage
- Statewideness and Comparability Not Required

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Services eligible for self-direction under this option are personal care and related services or home- and community-based waiver services. The option permits states to elect to use any capable individuals as paid providers of services, including legally responsible relatives (*i.e. parents of children with disabilities or spouses*). States can also permit individuals to use their individual budget to "acquire items that increase independence or substitute (such as a microwave oven or an accessibility ramp) for human assistance, to the extent that expenditures would otherwise be made for the human assistance". States can provide for self-direction under this option without needing to comply with Medicaid's statewideness requirement, and states can limit access to the self-direction program to certain populations (*i.e. comparability is not required*).

**Policy Implications:** For many years, people with disabilities have advocated for greater ability to control the delivery of their long-term services. In particular, individuals have sought the ability to recruit, supervise, and hire and fire providers of personal assistance services. This new option adds to the tools available to states to provide for self-direction. In the past, beneficiary advocates, while supporting efforts to expand access to self-direction, have raised concerns that the methods that states use to determine the size of the individual budget may not adequately protect individuals, or may fail to respond in a timely manner if an individual's need for services increases. The budget adequacy requirements under this option do not appear to expand on previous requirements on states under the Cash and Counseling or Independence Plus waiver programs.

The Cash and Counseling demonstration tested the applicability of individual budgeting for the delivery of personal assistance services, yet the Independence Plus initiative broadened the scope of services eligible for self-direction to any waiver or state plan service provided by the state. Some beneficiary advocates have raised concern that some services (such as medical services, prescription drugs, or durable medical equipment) may not be appropriate for individual budgeting because of the unpredictable nature of the need for services, the level of financial risk involved, and because individuals are not able to leverage the market power of Medicaid programs to engage in bulk purchasing or negotiate favorable payment rates. The need for personal assistance, on the other hand, is often more predictable and individuals can sometimes leverage their own personal networks to recruit personal assistance providers. Congress limits the use of self-direction under the option to personal care and HCBS waiver services, thus aligning the scope of the option more closely to the Cash and Counseling demonstrations.

The language in this option that restricts participation in self-direction on the basis of ownership or control of an individual's residence has significant implications for certain populations, including many persons with mental retardation and developmental disabilities and individuals with mental illness who may be ineligible to participate in the self-direction program because their house is controlled by a services provider.

The CBO estimates that over the next ten years, 60,000 Medicaid beneficiaries would self-direct services under this option, 25% of whom would not otherwise access Medicaid long-term services. The estimated ten-year cost of this option is \$360 million.<sup>29</sup>

## **Conclusion**

Through the DRA, the Congress has made significant changes to the rules that states must follow in extending eligibility for Medicaid, altered the role of Medicaid vis à vis private long-term care insurance, and created new incentives and opportunities for states to re-focus their Medicaid long-term services delivery systems away from nursing homes and toward a greater community orientation. In all of these areas, the policy changes represent an effort to ensure that the federal and state financing obligation is either limited—or at least, directed to the most cost-effective and desirable services for seniors and people with disabilities. The ultimate impact of these changes remains to be determined by how states and other stakeholders respond. Although the changes are considerable, they reflect somewhat piecemeal reforms aimed at promoting community-based care and limiting access to institutional care.

In many cases, these changes reflect a long-sought policy direction by beneficiaries. Other changes reflect an effort to limit the public role in financing long-term services for low-income Americans. As beneficiaries, states, and providers continue to advance their own policy agendas, the DRA is an indication of emerging federal policy in this area.

#### **Endnotes**

<sup>&</sup>lt;sup>1</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>2</sup> See Sections 6011-6016 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>3</sup> O'Brien, E., *Long-Term Care: Understanding Medicaid's Role for the Elderly and Disabled*, Kaiser Commission on Medicaid and the Uninsured, November 2005.

<sup>&</sup>lt;sup>4</sup> Eye on Elder Issues, National Association of Elder Law Attorneys, December 2005, Vol. 2, Issue 7.

<sup>&</sup>lt;sup>5</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>6</sup> See Section 6021 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>7</sup> Alhstrom, A., Clements, E., Tumlinson, A., and Lambrew, J., *The Long-Term Care Partnership Program: Issues and Options*, Brookings Institution, December 2004.

<sup>&</sup>lt;sup>8</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>9</sup> Private Long-Term Care Insurance: A Viable Option for Low and Middle-Income Seniors?, Kaiser Commission on Medicaid and the Uninsured, February 2006.

<sup>&</sup>lt;sup>10</sup> See Sections 6061 and 6062 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>11</sup> Refers to a state option established by the Tax Equity and Fiscal Responsibility Act of 1982 (TEFRA), Public Law 97-248.

<sup>&</sup>lt;sup>12</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>13</sup> Letter to the Honorable Joe Barton regarding Medicaid provisions in S. 1932, the Deficit Reduction Act of 2005, Congressional Budget Office, January 31, 2006.

<sup>&</sup>lt;sup>14</sup> See Section 6071 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>15</sup> Crisp, S., Eiken, S., Gerst, K., and Justice, D., *Money Follows the Person and Balancing Long-Term Systems: State Examples*, Centers for Medicare and Medicaid Services, September 2003.

<sup>&</sup>lt;sup>16</sup> O'Brien, E., *Long-Term Care: Understanding Medicaid's Role for the Elderly and Disabled*, Kaiser Commission on Medicaid and the Uninsured, November 2005.

<sup>&</sup>lt;sup>17</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>18</sup> Letter to the Honorable Joe Barton regarding Medicaid provisions in S. 1932, the Deficit Reduction Act of 2005, Congressional Budget Office, January 31, 2006.

<sup>&</sup>lt;sup>19</sup> See Section 6086 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>20</sup> Under Section 1915(c) of the Social Security Act, eight services are explicitly included in the HCBS waiver program, and states can choose to include or exclude these services: 1) case management; 2) homemaker services; 3) home health aide services; 4) personal care services; 5) adult day health services; 6) habilitation services; 7) respite care; and 8) day treatment and other partial hospitalization services, psychosocial rehabilitation services, and clinic services for individuals with chronic mental illness. States can also seek to cover, with federal approval, other services because they are needed to prevent waiver beneficiaries from needing to be placed in an institution, such as non-medical transportation, in-home support services, special communication services, minor home modifications, and adult day care. Except in limited circumstances, room and board cannot be covered.

<sup>&</sup>lt;sup>21</sup> Consortium for Citizens with Disabilities (CCD) letter to Senators, dated December 20, 2005 and National Council on Independent Living (NCIL) letter to Senators dated December 19, 2005.

<sup>&</sup>lt;sup>22</sup> Kitchener, M., Ng, T., Harrington, C., and Elias, R. *Medicaid Home and Community-Based Service Programs: Data Update*. Kaiser Commission on Medicaid and the Uninsured, July 2005.

<sup>&</sup>lt;sup>23</sup> O'Brien, E., *Long-Term Care: Understanding Medicaid's Role for the Elderly and Disabled*, Kaiser Commission on Medicaid and the Uninsured, November 2005.

<sup>&</sup>lt;sup>24</sup> Kerr v. Holsinger, No. Civ.A.03-68-H, 2004 WL 882203 (E.D.Ky. 2004)

<sup>&</sup>lt;sup>25</sup> Estimated Budgetary Effects of Title VI of S. 1932, Congressional Budget Office Cost Estimate for S. 1932, Deficit Reduction Act of 2005 as amended and passed by the Senate on December 21, 2005, January 27, 2006.

<sup>&</sup>lt;sup>26</sup> Letter to the Honorable Joe Barton regarding Medicaid provisions in S. 1932, the Deficit Reduction Act of 2005, Congressional Budget Office, January 31, 2006.

<sup>&</sup>lt;sup>27</sup> See Section 6087 of the Deficit Reduction Act of 2005.

<sup>&</sup>lt;sup>28</sup> For additional background information, see Crowley, J.S., *An Overview of the Independence Plus Initiative to Promote Consumer-Direction of Services in Medicaid*, Kaiser Commission on Medicaid and the Uninsured, November 2003

<sup>&</sup>lt;sup>29</sup> Letter to the Honorable Joe Barton regarding Medicaid provisions in S. 1932, the Deficit Reduction Act of 2005, Congressional Budget Office, January 31, 2006.

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## **Legislative Analysis**



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#### ESTABLISH LTC SINGLE POINTS OF ENTRY

House Bill 5389 (Substitute H-1) Sponsor: Rep. Rick Shaffer

Committee: Senior Health, Security, and Retirement

Complete to 5-1-06

## A SUMMARY OF HOUSE BILL 5389 (SUBSTITUTE H-1)

The bill would amend the Social Welfare Act to require the director of the Department of Community Health to designate and maintain locally- and regionally-based single points of entry (SPE) for long-term care (LTC) to serve as visible and effective access points for individuals who seek LTC and to promote consumer choice and quality in LTC options.

A single point of entry agency for long-term care would serve as the sole agency within the designated single point of entry area to assess a consumer's eligibility for Medicaid long-term care programs using a comprehensive level of care assessment approved by the Department of Community Health.

## Designation of Agencies/Soliciting Proposals

The DCH would be required to solicit proposals from entities seeking designation as a single point of entry and designate not more than four agencies to serve as SPEs in at least four separate areas of the state. There could be no more than one SPE in each designated region. Subject to the "designation termination" provision in the bill, an agency designated by the department under this provision would be required to serve as an SPE for an initial period of up to three years.

### Criteria for Local/Regional Designation

The Department of Community Health would have to promulgate rules establishing criteria for designating local or regional SPE agencies, in consultation with the Office of Long-Term Care Supports and Services, the Long-Term Care Supports and Services Advisory Commission, the Department of Human Services, and the Office of Services to the Aging. The rules would have to ensure that an SPE met the following criteria:

- Not provide direct or contracted Medicaid services.
- Be free from all legal and financial conflict of interest with providers of Medicaid services.
- Be capable of serving as the focal point for all individuals, regardless of age, who seek information about LTC in their region, including private-pay individuals.

- Be capable of performing consumer data collection, management, and reporting.
- Have quality standards, improvement methods, and procedures in place that measure customer satisfaction and monitor consumer outcomes.

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- Be knowledgeable about federal and state statutes and regulations governing LTC settings.
- Maintain an internal and external appeals process that provides for a review of individual decisions.
- Capable of delivering SPE services in a timely manner.

Single Points of Entry that fail to meet the criteria described above or other fiscal and performance standards, or that intentionally and knowingly present biased information intended to steer consumer choice to particular supports and services, would be subject to disciplinary action. This could include increased monitoring, additional reporting, termination as a designated SPE, or other actions as provided by contract.

## Duties, Responsibilities, and Standards of Service

DCH would require a single point of entry to perform all of the following duties and responsibilities.

- Provide consumers with information on and referral to all LTC options, services, and supports.
- Facilitate movement between supports, services, and settings in an adequate and timely manner that assures consumers' informed choice, health, and welfare.
- Assess consumers' eligibility for all Medicaid LTC programs utilizing a comprehensive level of care assessment approved by DCH.
- Assist consumers in obtaining a financial determination of eligibility for publicly funded LTC programs.
- Assist consumers in developing their long-term care support plans through a person-centered planning process.
- Authorize access to Medicaid programs for which the consumer is eligible and that are identified in the consumer's long-term care supports plan. The SPE agency could not refuse to authorize access to Medicaid programs for which the consumer is eligible.

- Facilitate, upon the request of a consumer, guardian, or authorized representative needed transition services for consumers living in LTC settings if they are eligible for those services according to a DCH-approved policy bulletin.
- Work with designated representatives of acute and primary care settings, facility settings, and community settings to assure that consumers are presented with information on the full array of LTC options.
- Re-evaluate the consumer's eligibility and need for LTC upon request of the consumer, a guardian, or authorized representative, or in accordance with the consumer's long-term care support plan.
- Provide the following services within the prescribed time frames: 1) perform an initial evaluation within two business days after contact by the consumer, guardian, or authorized representative; 2) develop a preliminary LTC support plan in partnership with the consumer (and, if applicable, guardian or representative) within two business days and eligibility is determined; and 3) complete a final evaluation and assessment within ten business days from initial contact.
- Perform an initial evaluation and develop a preliminary LTC support plan within 24 hours after contact is made by a consumer in an urgent or emergent situation.
- Perform an initial evaluation and develop a preliminary LTC support plan within 24 hours after contact is made for a consumer who receives notice of being discharged from a hospital within 72 hours; contact could be made by the patient, guardian, representative, or a hospital discharge planner.
- Initiate contact with and be a resource to hospitals within the SPE's service area.
- Provide consumers with information on how to contact an independent consumer advocate and a description of the advocate's mission, with the information provided through a DCH-prepared publication and posted in the office of an SPE agency.
- Collect and report data and outcome measures as required by the DCH, including the number of referrals by level of care setting; the number of cases where the care setting chosen by the consumer resulted in higher costs that nursing home care; the number of cases where admission to an LTC facility was denied; the number of cases requiring a memorandum of understanding; the rates and causes of hospitalization; the rates of nursing home admissions; the number of consumers transitioned out of nursing homes; the average time frame for case management review; the total number of contacts and consumers served; cost-benefit data; the number of types and referrals made; and the number and types of referrals not made and the reasons why not.

- Maintain consumer contact information and LTC support plans in a confidential and secure manner.
- Provide consumers with a copy of their preliminary and final LTC support plans and subsequent updates.

## Monitoring of SPE Agencies

The department would be authorized to monitor single points of entry to assure the following:

- That bias in functional and financial eligibility determination or assistance and the promotion of specific services to the detriment of consumer choice does not occur.
- That consumer assessments and support plans are completed in a timely, consistent, and quality manner through a person-centered planning process and that other required criteria are adhered to.
- The provision of quality assistance and supports.
- That quality assistance and supports are provided to applicants and consumers in a manner consistent with their cultural norms, language of preference, and means of communication.
- Consumer access to an independent consumer advocate.
- That data and outcome measures are being collected and reported as required under the act and by contract.
- That consumers are able to choose their supports coordinator.

### Fiscal and Performance Standards

Fiscal and performance standards for an SPE agency would include: maintaining reasonable administrative costs; identifying savings in the annual Medicaid budget or limits on the rate of growth in the Medicaid budget; consumer satisfaction; timeliness of delivery of services; quality, accessibility, and availability of services; completing and submitting required reporting and paperwork; number of consumers served; number and type of long-term care services and supports referrals; and number and type of referrals not completed.

### **Annual Agency Evaluations**

The DCH would be required to evaluate the performance of SPE agencies annually. The department would be required to engage a qualified, objective, independent agency to conduct cost-benefit analyses of SPEs, including the impact on Medicaid long-term care

costs. The DCH would have to make a summary of the annual evaluation, any report or recommendation for improvement, and the cost-benefit analyses available to the Legislature and the public.

## Report to the Legislature

Between 12 and 24 months after the implementation of the SPE agency designations, the Department of Community Health would have to submit a written report to the standing committees of the Senate and House of Representatives dealing with long-term care issues, the chairs of the two Appropriations Committees, the chairs of the Appropriation Subcommittees on Community Health, and the Senate and House Fiscal Agencies. The report would have to discuss the array of services provided by the designated SPEs, and the cost, efficiencies, and effectiveness of single point of entry. The report would have to include recommendations regarding the continuation, changing, or canceling of the program.

Beginning in the year the report is submitted and then annually after that, the DCH would have to make a presentation on the status of single point of entry and on the summary information and recommendations to the Senate and House Appropriation Subcommittees on Community Health to ensure that legislative review of single point of entry would be part of the annual state budget development process.

### Toll-Free Number

The department would be required to establish and publicize a toll-free telephone number for areas of the state in which a single point of entry is operational.

#### Rules

The department would be required to promulgate rules to implement the provisions of the bill not later than 270 days after submitting the required report that follows implementation of single point of entry designations.

### Community Mental Health

Community mental health services programs would not be subject to the provisions of the bill (although a community health services program could serve as a single point of entry agency to serve individuals with mental illness or developmental disability.)

## **Designation of Additional Agencies**

The DCH could not designate more than the initial four agencies unless: the written report required after implementation of SPE designations has been submitted; 12 months had passed since the report's submission; and the Legislature appropriates funds to support additional designations.

#### **FISCAL IMPACT:**

According to the Department of Community Health, statewide implementation of a single point of entry system would reduce Medicaid long-term care expenditures by 1.7%. Based on current funding levels, this would represent annual savings of \$32 million. When combined with existing appropriations for MIChoice home and community based services administration and case management activities, the funding would be sufficient to offset the additional costs of implementing the SPE system statewide.

As part of the Michigan Medicaid Long-Term Care Task Force Final Report, completed June 2005, the Michigan Office of Long-Term Care Supports and Services (OLTCSS) within DCH was charged with creating at least three demonstration Long-Term Care Single Points of Entry (SPEs) as part of a statewide phase-in of the report recommendations for SPEs. As of this writing, the Department has issued an RFP for three plans and possible implementation of the accepted plans as soon as July, 2006.

The information below summarizes the three year phase-in costs and financing for the SPE system as identified in the Department's request for proposal document.

Year 1		Total	Federal	GF/GP
Cost: 3 SPEs x \$4,716,000 =		\$14,148,000	\$7,074,000	\$7,074,000
Financing:	New Funding	\$6,643,000	\$3,321,000	\$3,322,000
	Cost Shift	\$7,505,000	\$3,753,000	\$3,752,000
Year 2		Total	Federal	GF/GP
Cost: 8 SPEs x \$4,716,000 =		\$37,728,000	\$18,864,000	\$18,864,000
Financing:	New Funding	\$17,714,000	\$8,857,000	\$8,857,000
	Cost Shift	\$20,014,000	\$10,007,000	\$10,007,000
Year 3		Total	Federal	GF/GP
Cost: 14 SPEs x \$4,716,000 =		\$66,027,000	\$33,013,000	\$33,014,000
Financing:	New Funding	\$31,000,000	\$15,500,000	\$15,500,000
	Cost Shift	\$35,027,000	\$17,513,000	\$17,514,000

In the above financing estimates, "cost shifts" represent existing funding that would be saved by implementing the SPE system and then shifted to finance it. These savings are projected to occur by reductions in existing waiver agent administration and case management funding.

Legislative Analysts: E. Best/C. Couch Fiscal Analyst: Steve Stauff

<sup>■</sup> This analysis was prepared by nonpartisan House staff for use by House members in their deliberations, and does not constitute an official statement of legislative intent.

## Michigan's Long-Term Care Systems Transformation Grant ABSTRACT (draft)

Michigan's Systems Transformation Grant will contribute to building an integrated and highly responsive long-term care (LTC) system, characterized by easy access, consumer choice and control, high quality services and outcomes, and flexible funding. In 2004, Michigan Governor Jennifer M. Granholm appointed the Medicaid Long-Term Care Task Force. The Task Force membership included the full range of LTC stakeholders. Its report, issued in June, 2005, called for development of a LTC system to bring into alignment the existing LTC service programs, operating in conjunction with single points of entry (SPE). The SPE entities would use personcentered planning to assist consumer choice of service and support options. Funding is to be based on the principles of *Money Follows the Person*. Following this report, The Governor issued Executive Order 2005-14, establishing the Office of Long-Term Care Supports and Services to implement the recommendations of the Task Force. The Governor also established the Michigan Long-Term Care Supports & Services Advisory Commission, a majority of whose members are consumers or consumer representatives. Significant legislative activity has also occurred to codify aspects of the Task Force report. These initiatives demonstrate Michigan's readiness to meet the challenges in long-term care services.

## Michigan's proposal addresses three Systems Transformation goals:

- (1) improved access through development of a one-stop (Single Point of Entry) system; including implementation of public awareness and outreach activities, development of a streamlined eligibility and assessment process, and implementing targeting strategies for individuals who are at risk or have extensive support needs;
- (2) increased consumer choice and control; including implementing in LTC methods for personcentered planning and consumer self-determination, including individual budgeting, participantemployer options and participant-directed services; and
- (3) creation of a system that more effectively manages funding so that LTC funds may better adhere to money follows the person principles, promoting options for supported community living and flexible payment methodologies.

Michigan's System Transformation Grant will be directed by the Office of Long-Term Care Supports and Services and integrated with current state initiatives on single point of entry, nursing facility transition, and quality management systems. The Office will ensure effective coordination with state Medicaid program and other state agencies involved in long-term care. Michigan's current federal and foundation grants focused on self-determination in LTC, personcentered planning, nursing facility transition, quality management in community care systems, workforce development, and other components of system change. The grant will benefit from the extensive consumer and stakeholder involvement that has been developed through these grants and through the work of the Long-Term Care Task Force and LTC Commission.

The grant will contract with the Community Living Exchange, Rutgers University, for technical assistance and will contract with an external evaluator to promote formative learning and timely accomplishment of the grant goals. This application has a total budget of \$3,000,000 federal funds; the state will provide in-kind match of \$175,000.